

How Vulcan Cyber helped an enterprise travel services company reduce vulnerability risk and achieve material ROI

In numbers - faster, smarter, better



The customer - an enterprise travel services and insurance provider - needed to reduce the cost and increase the effectiveness of their vulnerability management efforts for faster remediation and reduced exposure time.



The challenge

- 2000 endpoints - multiple assets to manage
- Long remediation cycles - months-long mean time to resolution (MTTR)
- Dependency on limited, manual processes
- Cost - average pay of vulnerability management engineer is \$125K



The solution

- Implementation of a comprehensive security strategy to reduce vulnerability risk and improve security posture
- Automation of repetitive manual processes - pass tedious tasks to "cyborgs"
- Custom dashboards for clear vulnerability visibility and risk reduction reports

Results using Vulcan Cyber



Faster

75%

MTTR reduction exceeded industry average, minimizing exploit window.

86%

Reduction in unresolved vulnerabilities from 220,000 to 30,000 in 6 months.



Smarter

1600

Work hours saved through automation in 30 days.

\$1m

Saved per year assuming an industry average cyber security analyst salary.



Better

71%

Risk reduction with an 11% improvement in security posture.

The benefits

- Process orchestration and automation of menial tasks enabled security teams to prioritize neglected cybersecurity responsibilities by **reducing vulnerability remediation workload**.
- Improved visibility and measurably positive outcomes led to **increased investment** in cyber risk management programs.
- The **C-suite gained visibility** into the organization's cyber risk.
- Critical vulnerabilities were reduced and administrative controls, asset risk visibility, and cyber risk lifecycle management processes **all realized improvements**.
- Security team focused on immediate threats and established best practices to address them **quickly and at scale**.
- More **efficient security** infrastructure.

Want to learn more about how Vulcan Cyber reduce risk and improve security ROI?

[**Book a demo today >>**](#)

VULCAN.